



February 15, 2026

To,

BSE Limited PhirozeJeejeebhoy Tower, Dalal Street, Mumbai – 400001 Scrip Code- 532365	National Stock Exchange of India Limited Exchange Plaza, C— 1, Block G, BandraKurla Complex, Bandra (East), Mumbai — 400051 Symbol - DSSL
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Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation on the Unaudited Financial Results for Q3 FY 2025-2026

Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation on the Unaudited Consolidated and Standalone Financial Results for Q3 FY 2025-2026. The same is also available on the website of the Company at www.dynacons.com

This is for information and record.

Thanking you,

For **Dynacons Systems & Solutions Limited**

Pooja Patwa
Company Secretary &
Compliance Officer
Mem No. – 60986
Encl: -As above

Dynacons Systems & Solutions Limited

CIN NO : L72200MH1995PLC093130

Certified ISO 9001:2015, ISO 20000 – 1:2018, ISO – 27001:2022 , CMMI Maturity Level 5

Registered Office : 78, Ratnajyot Industrial Estate, Irla Lane, Vile Parle West, Mumbai - 400 056.

Corporate Office : 3rd Floor, A Wing, Sunteck Centre, Subhash Road, Near Garware Chowk, Vile Parle East, Mumbai - 400 057.

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DYNACONS
SOLUTIONS THAT EMPOWER

Dynacons Systems and Solutions Ltd

Investor Presentation | February 2026



01

Business Overview

02

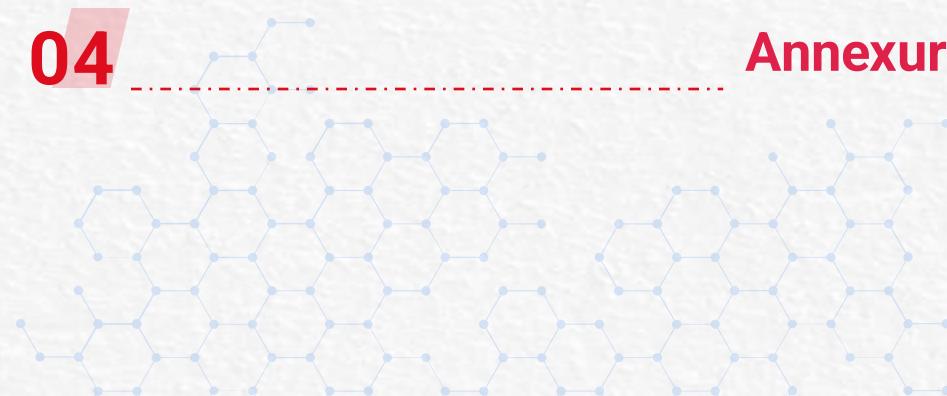
Strategic Focus

03

Quarterly Deck

04

Annexures





Business Overview

Dy-verse Tech, Powering the Next

Dynacons is a leading Indian system integrator and managed service provider

01 By the Numbers

₹1,022 cr

9MFY26 Revenue

31%

FY21-25
Revenue CAGR%

1000+

Employees

₹110 cr

9MFY26 EBITDA

₹2,389 cr

Orders on hand as on
31st Dec 2025

1300+

Locations covered
in India

02 Snapshot

India focused IT system integrator company
with expertise in delivering comprehensive
solutions and services for diverse clients across
the country.

Key offerings include **data centre and cloud
infrastructure, network & security, and digital
workplace solutions.**

The company has attained **top partnership
status with forefront technology brands like**
Apple, Microsoft, Cisco, Oracle, HP Enterprise,
Dell, Lenovo, VMWare, Nutanix etc.

05

Blue-Chip Clientele

03 Business Segments

Data Centre and
Cloud Infrastructure

Network and
Security

Digital Workplace
Solution

IT Managed
Services

04 Key Customer Segment Focus



BFSI



PSUs



Global &
Enterprises

*Leading partner for transforming IT
infrastructure of marquee customers in BFSI,
public sector, global and other enterprises*



Integrated IT Solutions Portfolio

Broad range of infrastructure technology solutions and services with integrated capabilities to build, manage and secure



Offerings

Data Centre and Cloud Infrastructure

End-to-end capabilities to **design, build, optimise and modernise** data centre infrastructure

Custom designed and cost-efficient solutions for future business needs

Long term contracts with key domestic and global clients

Network and Security

High output **network design and monitoring with centralized management** solutions

Integrated cybersecurity solutions for early risk assessment and mitigation

Leading clients in the BFSI space

Digital Workplace Solution

Complete bouquet of **cost-effective workplace technologies** to meet rising automation needs

Solutions strengthening workplace **productivity & throughput rates**

Serves large pool of BFSI and global enterprises like **PayPal, S&P, Uber, etc.**

IT Managed Services

Full spectrum of embedded and independent managed services

Well diversified customer base with **large global and PSU client pool**

Superior service delivery with implementation and managed services for leading technology brands like **Apple, HPE, Cisco, Microsoft etc.**

Integrated IT Solutions Portfolio

Revenue Contribution⁽¹⁾

37%

13%

29%

21%

(1) For the year ending Mar'25

Data Centre and Cloud Infrastructure

Dynacons provides a robust portfolio of data centre and cloud infrastructure solutions

Private Cloud Solutions

Hybrid Cloud Solutions

DR automation

Data Replication – physical, virtual, database

Hyper Converged Infrastructure

AI Infrastructure

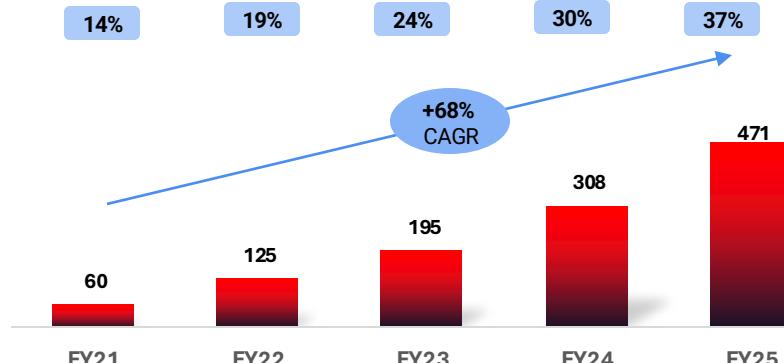
Software Defined Storage

Enterprise Backup & Recovery Solutions

01 Overview

- Advanced Data Centre and Cloud Solutions tailored to meet the evolving needs of modern businesses
- Secure, scalable, and cost-effective solutions, bridging the gap between on-premises infrastructure and cloud environments
- Enterprise-grade hardware configurations, allowing clients to optimize performance through diverse CPU types, RAM sizes, and storage options
- Flexibility to customize server operating systems and software installations
- Robust security through firewall management, intrusion detection, and DDoS protection mechanisms

02 Segment Revenue INR cr



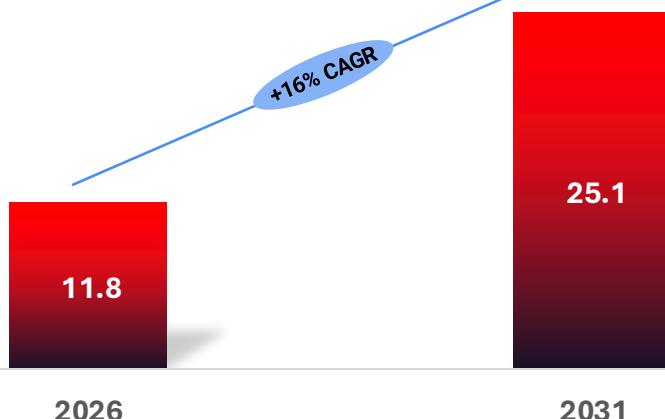
03 Key clients



Data Centre Segment Driving Growth Momentum

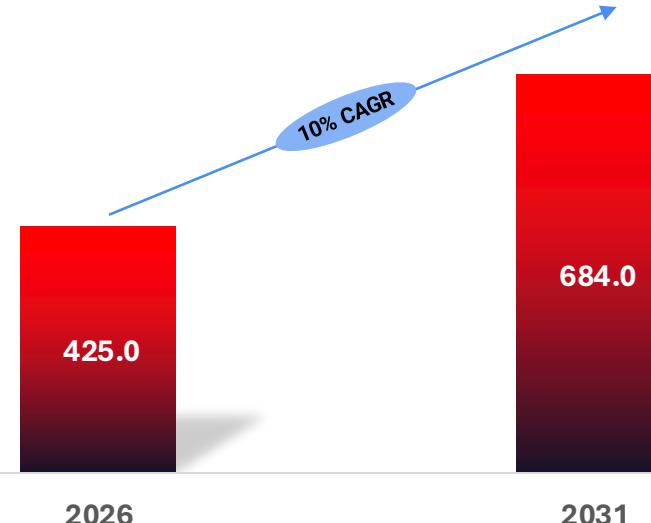
Data centre is our main growth engine, with rising revenue mix driving margin improvement

India Data Centre Market / USD billion



Source: Mordor Intelligence

Global Data Centre Market / USD billion



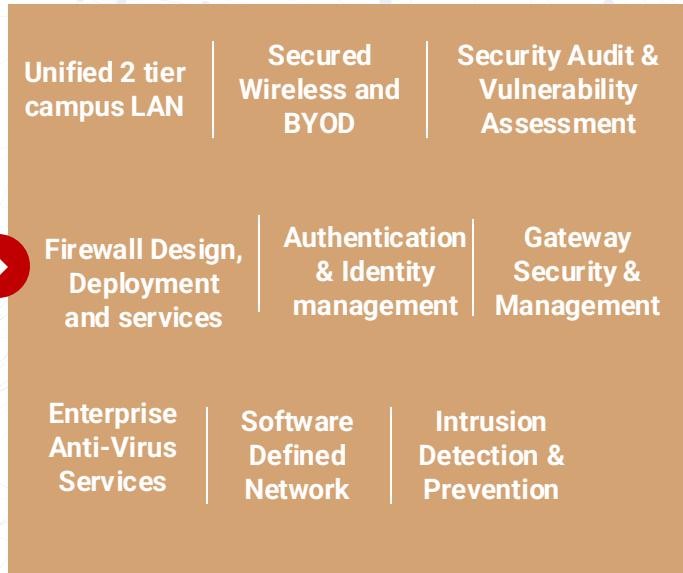
Source: Precedence Research

- 01** Data centre revenue grew 2.4x from FY23 to FY25, reflecting strong execution and rising customer demand.
- 02** Higher data centre revenue mix is driving overall margin improvement, supported by better project economics and value-added service contribution.
- 03** AI workloads and sovereign/data-residency needs are driving accelerated DC investments
- 04** This tailwind benefits integrators who can design, deploy, secure and manage at scale.

Metric	India	Global Position
Data Consumption	Among Highest	#1 per user usage
DC Capacity Share	~2.8%	Underpenetrated
Growth Outlook	Very High	Fastest growing markets

Networking and Security

Dynacons provide comprehensive network and security offerings to enable a secure access to a high-speed, agile, and scalable network



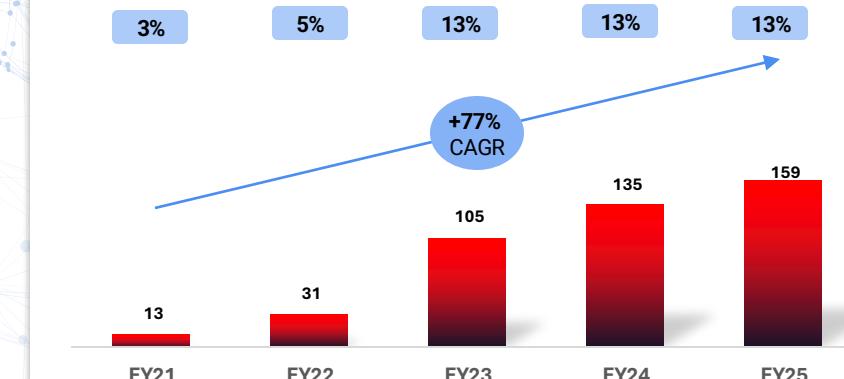
Cybersecurity & SOC: Proactive Risk Management to Resilience

- **24x7 Next-Gen SOC:** alert advisory, automation & orchestration, threat detection, threat hunting.
- **Risk & Compliance:** GRC framework, regulatory compliance audits, technology risk assessments.
- **Incident Response & Forensics:** IR framework, cyber drills, forensic response.
- **Core Controls:** NGFW/WAF, SIEM, PIM/PAM, DLP, Anti-APT, NAC, 2FA.

01 Overview

- Advanced security solutions, designed to bolster the client organization's defence
- Solutions ensure regulatory compliance, and safeguard against the dynamic spectrum of security threats
- Integrated Security Information and Event Management and Security Orchestration and Response Solution provides a synergy between advanced threat detection and automated incident response
- Enables dynamic network adjustments through centralized control and leveraging software-based device management

02 Segment Revenue INR cr

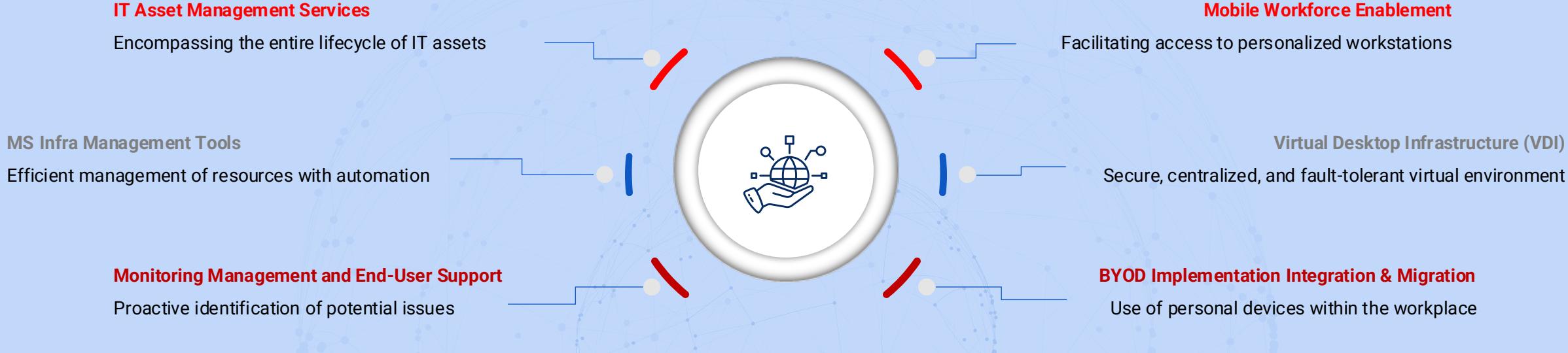


03 Key clients



Digital Workspace Solutions

Dynacons delivers a unified, secure and intelligent workspace, enabling employees to work efficiently, while maintaining high-quality user experience



01 What Dynacons solves

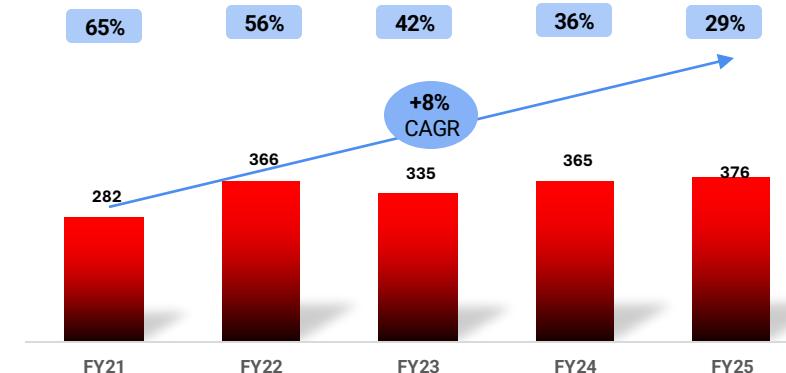
Employee Challenge

- Work from anywhere
- Fast, simple setup
- Same office-like experience

Enterprise Challenge

- Secure access to company apps/data
- Lower hardware & management effort
- Easy to scale up/down

02 Segment Revenue INR cr



03 Key clients



Managed Services

Dynacons offer a complete range of managed services that cater to the intricate demands of modern IT ecosystems



Embedded Services

Data Centre Managed Services

- Datacentre operations and maintenance
- Migration, consolidation and virtualisation management
- Database management services
- Server and application management

Workplace Managed Services

- Service desk management services
- End user services with incident and problem management
- IT asset lifecycle management services

Network and Security Managed Services

- SD-WAN management
- Network monitoring and performance management
- Managed firewall and intrusion detection services
- Managed endpoint security services
- Security compliance and audit services



Independent Services

Managed Services - Other Independent Managed Services Contracts

- IT Staff augmentation services
- Digital transformation services
- Assessment and consulting services
- Service desk and help desk

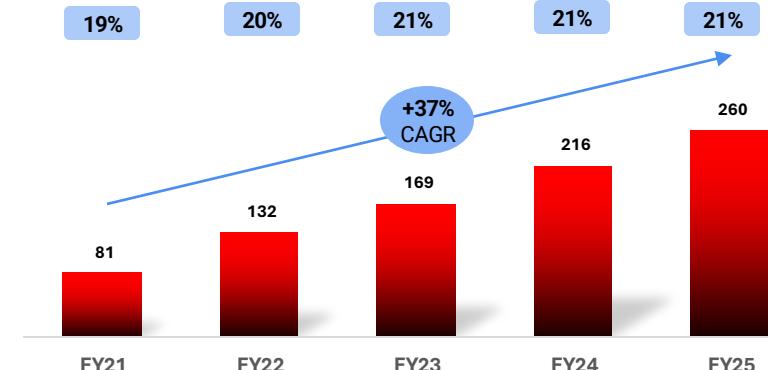


Dynacons' managed services empower organizations to focus on core competencies, taking responsibility of its IT management needs.

Provides continuous monitoring, maintenance, and optimization to ensure technological alignment with client's business objectives.

Services are either embedded in the procurement contract or independently contacted for Embedded services offer the advantage of complete lifecycle support and specialized knowledge about the asset.

02 Segment Revenue INR cr



Proven Execution Across Mission-Critical & Nationwide IT Programs

Deep domain expertise built through large-scale, multi-location and high-complexity deployments across India

01

Private Cloud Solutions: Secure and scalable private cloud deployments for large enterprises and BFSI clients.

02

Nationwide SD-WAN Rollout: Pan-India SD-WAN rollouts across distributed branch networks with centralized management.

03

Core Banking as a Service: Managed infrastructure for mission-critical core banking environments with high uptime.

04

Large-Scale Data Centre Augmentation: Design and expansion of data centres supporting cloud, AI and data localization needs.

05

E-Passport Services: Execution of complex, multi-location government IT infrastructure programs.

06

IT Asset Lifecycle Management: End-to-end asset deployment, monitoring, refresh and reverse logistics across India.

07

IT Managed Services: Embedded and independent managed services with strong recurring revenue visibility.

08

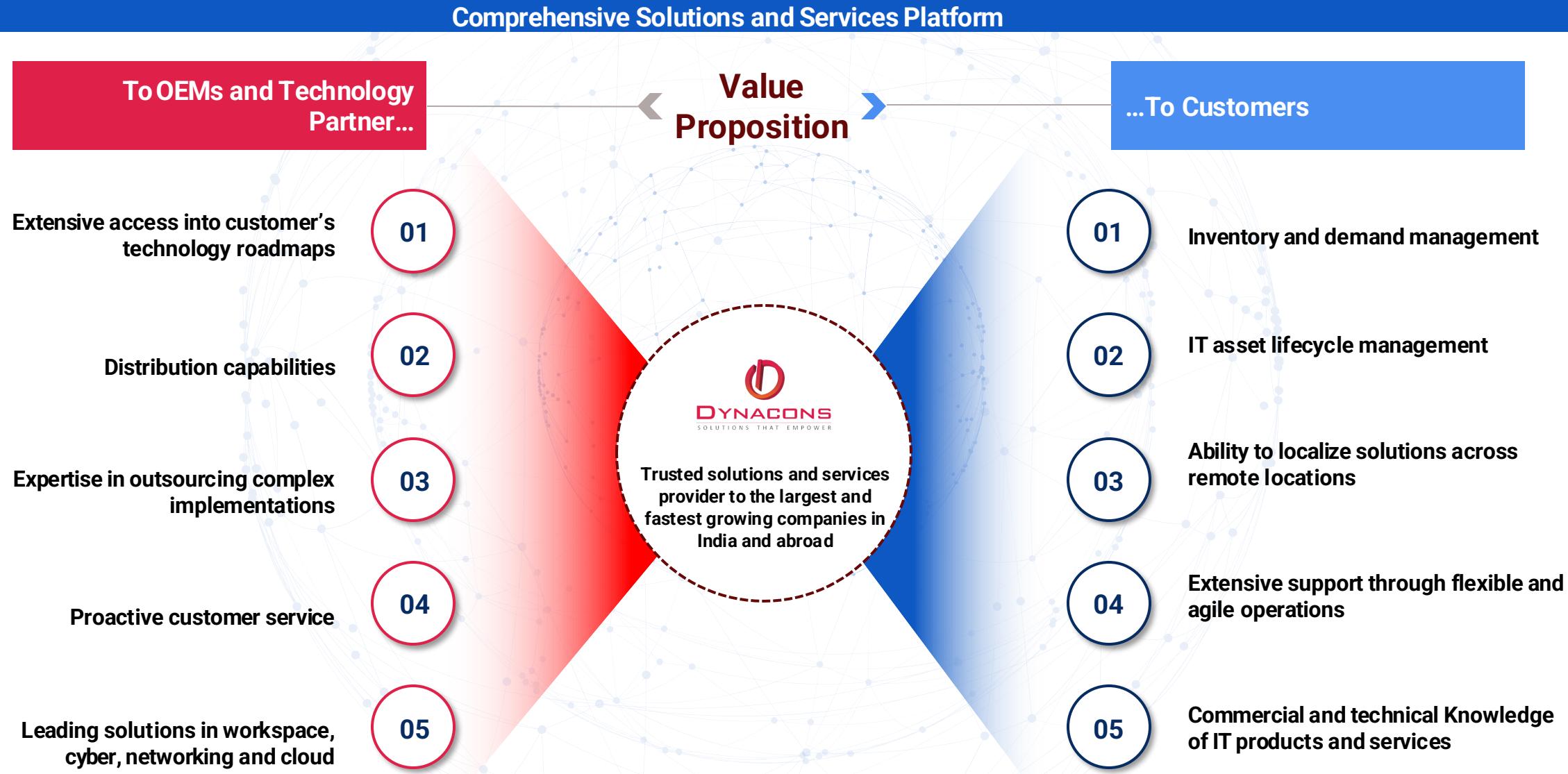
AI & Smart Data Centre Programs: AI-ready infra, AIOps monitoring, automation and capacity optimization.

09

Cyber Resilience for BFSI/Enterprises: SOC-led monitoring, incident response readiness, IAM/PAM and compliance audits.

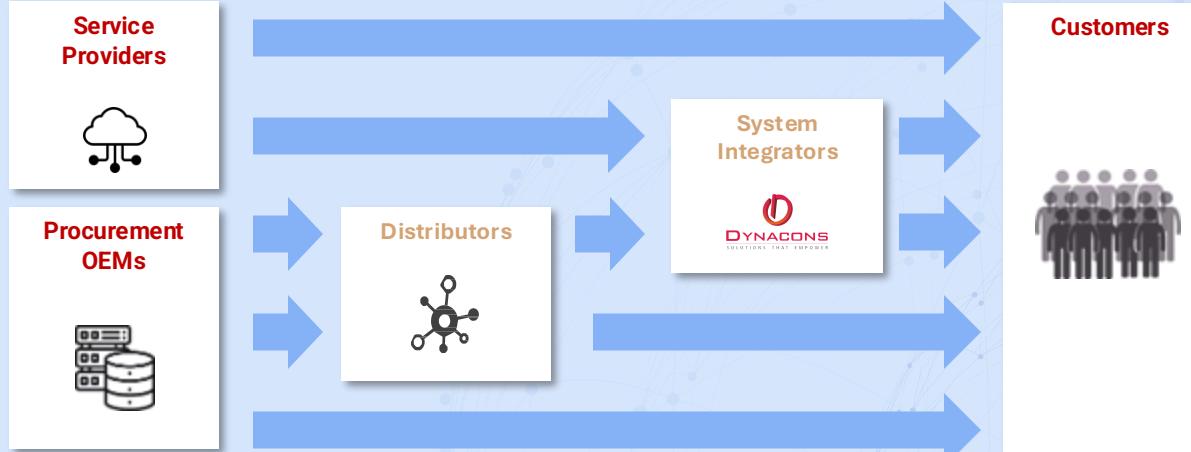
Integrated Value Proposition for Customers & OEMs

Dynacons sits at the center of the ecosystem for both end-users and vendors, minimizing supply chain inefficiencies



Mission-Critical Role in the IT Ecosystem

Positioned between customers and vendors, Dynacons play a mission critical role in fulfilling the needs of both OEMs and customers



01

Favourable Tailwinds for SIs

- Systems Integrators play a pivotal role in fulfilment of IT objectives due to their close-proximity with the customers
- Customers prefer System Integration services viz-a-viz direct channels to address their niche and customized IT requirements
- Cross selling of managed services makes SIs one stop solution for all the enterprise IT needs
- Customers favour outsourcing of IT services to their SIs for added benefit of cost saving, reduced complexities and access to expertise

Critical role of System Integrators

For Vendors

Access to customer network

SIs, with established local presence and customer relationships, provide strategic entry into diverse markets, allowing expansion without the need for a direct presence

Focus on core strengths of product building

Through SIs, vendors can focus on product development and manufacturing, leaving the complexities of solution integration, deployment, and support to the SIs.

For Customers

Customized integrated offerings

SIs tailor solutions to meet the specific needs of enterprises. This customization ensures alignment with the unique requirements of the business and meet scalability objectives

Service advantage

SIs provide end-to-end support, from the initial planning and design stages through deployment and ongoing maintenance ensuring smooth operation throughout the lifecycle of product

Why Dynacons?

One of the fastest growing independent platforms of scale in India

01

Data Center
Modernization & Cloud
Transformation Capability

02

Advanced
Cybersecurity &
Managed SOC
Expertise

03

Execution at Scale with
Nationwide Delivery
Footprint

04

Strong Global OEM
Ecosystem &
Technology Alliances

05

Consulting-Led Approach
with Strong Execution &
Delivery Discipline

**AI-ready DC modernization
capability:** from HCI/SDS to hybrid
cloud + AI ops automation.

**Cybersecurity depth
with managed SOC
portfolio:** SIEM/SOAR,
IAM/PAM, IR,
compliance.

Execution at scale: 1300+
locations coverage and
deep BFSI/PSU delivery
experience.

**Highest level of
Partnership with Leading
Vendors** like Apple,
Microsoft, Cisco, Dell,
HPE, Lenovo, VM Ware,
Nutanix RedHat etc.

**Consulting-led + disciplined
execution:** positioning as
strategic partner
CMMI 5 & ISO certifications (incl. ISO
27000/27001 family) and long-term
delivery track record

Indian IT Market: Strong Demand Tailwinds

Massive opportunity to scale up given attractive tailwinds in the Indian IT solutions and services space

01

Key factors driving IT spending in India

Rapid Data Centre Expansion

Rising cloud adoption, AI workloads, and data localization norms are driving strong investments in data centre infrastructure, accelerating IT spending in India.

Digitisation of Workplace

Growing demand for work flexibility in terms of work-life balance.

Adoption of bring your own device (BYOD) opportunities at workplace.

Replacement of Legacy System

Increasing inclination toward cloud computing to boost operational efficiency.

Organizations ensuring seamless connectivity and real time responsiveness.

Cyber Risks and Security Concerns

Increasing government compliances and stringent data protection regulations.

Growing sophistication levels of cyber-attacks to drive investment by organizations.

Lack of in-house expertise and resources

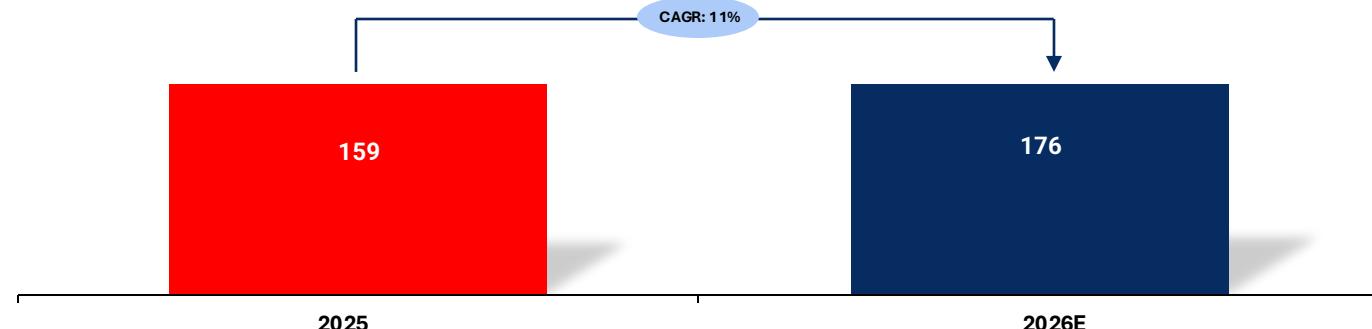
Growing reliance on IT infrastructure to enhance productivity is anticipated to spur demand for specialized service providers.

Cost effectiveness of outsourced services.

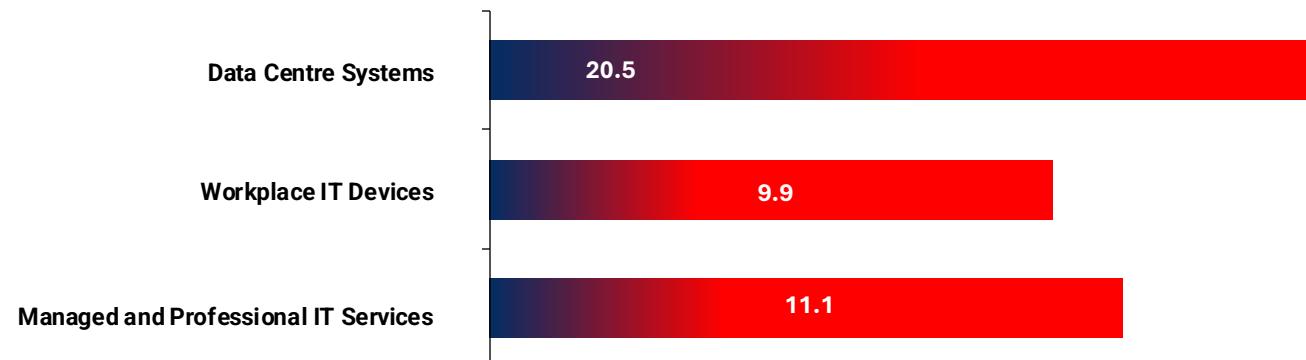
02

Summary Financials

Indian IT spending to reach US\$176bn+ by 2026 / us\$bn



Compelling Sub-Sector Growth Rates (%) 2025/2026



Strong Financial Performance with Margin Expansion

Strong top line growth combined with a robust margin expansion strategy

01

Key Highlights

Strong Consistent Revenue Growth

31%+ revenue CAGR (FY20-25) from expanded wallet share, cross-sell and new logos

Robust pipeline of new and reoccurring clients

High Share of re-occurring and repeat business including new projects from existing clients

Improving EBITDA Margins

We have achieved a significant improvement in our EBITDA margins and expect to sustain these levels going forward.

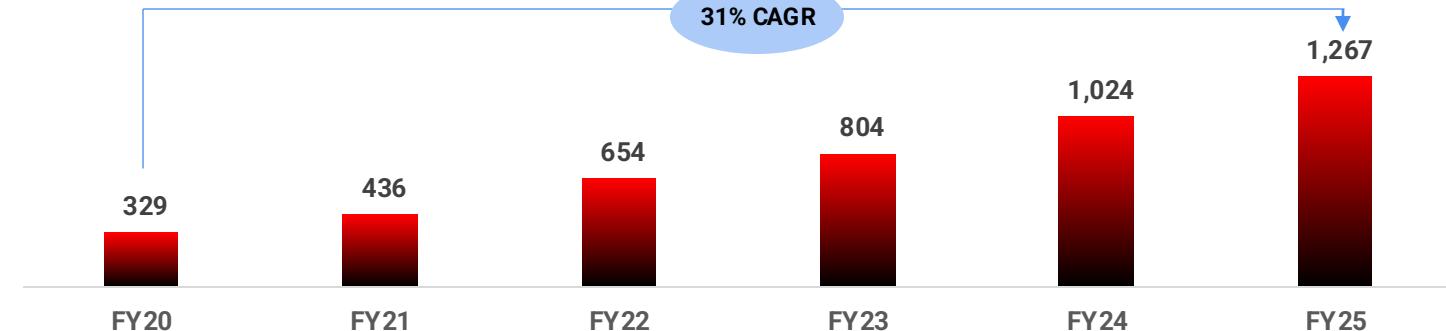
Growing wallet share from existing clients

New projects from existing clients to boost top line growth with marginal increase in costs

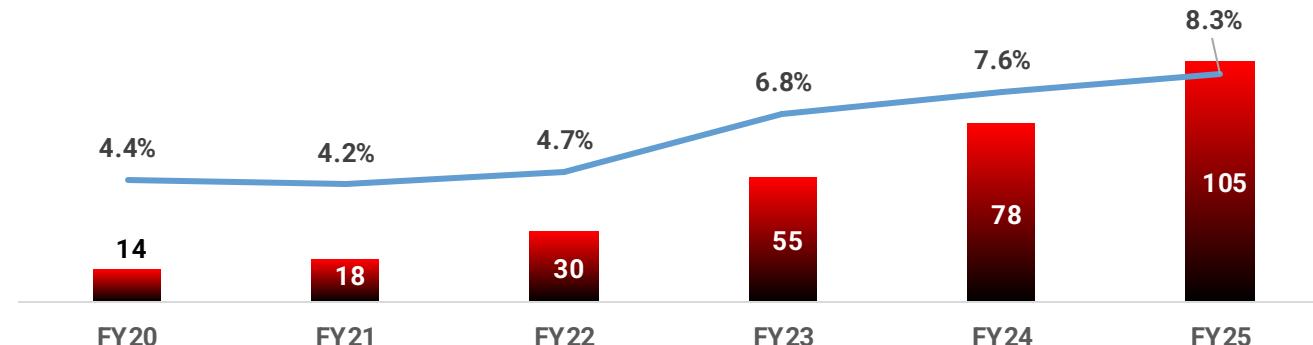
02

Summary Financials

EBITDA Margin / Revenue INR cr; FYE March



EBITDA Margin / EBITDA and Margins INR cr ;FYE March



Consistent Value Creation for Shareholders

What is our priority - Focused on creating value

Shareholder's value creation : Prioritizing products with higher profit margins

EBITDA Margin

4.2% 4.7% 6.8% 7.6% 8.3%

FY21 FY22 FY23 FY24 FY25

— EBITDA Margin %

PAT Margin

2.0% 2.5% 4.2% 5.3% 5.7%

FY21 FY22 FY23 FY24 FY25

— PAT Margin %

RoCE & RoE

32.3% 36.4% 44.1% 45.8% 44.3%

FY21 FY22 FY23 FY24 FY25

— RoCE — RoE



II. Strategic Focus

Clear Pathway to Scalable Growth

Clear pathway to leverage the Dynacons platform to capitalise on numerous market opportunities

Growth within existing customers

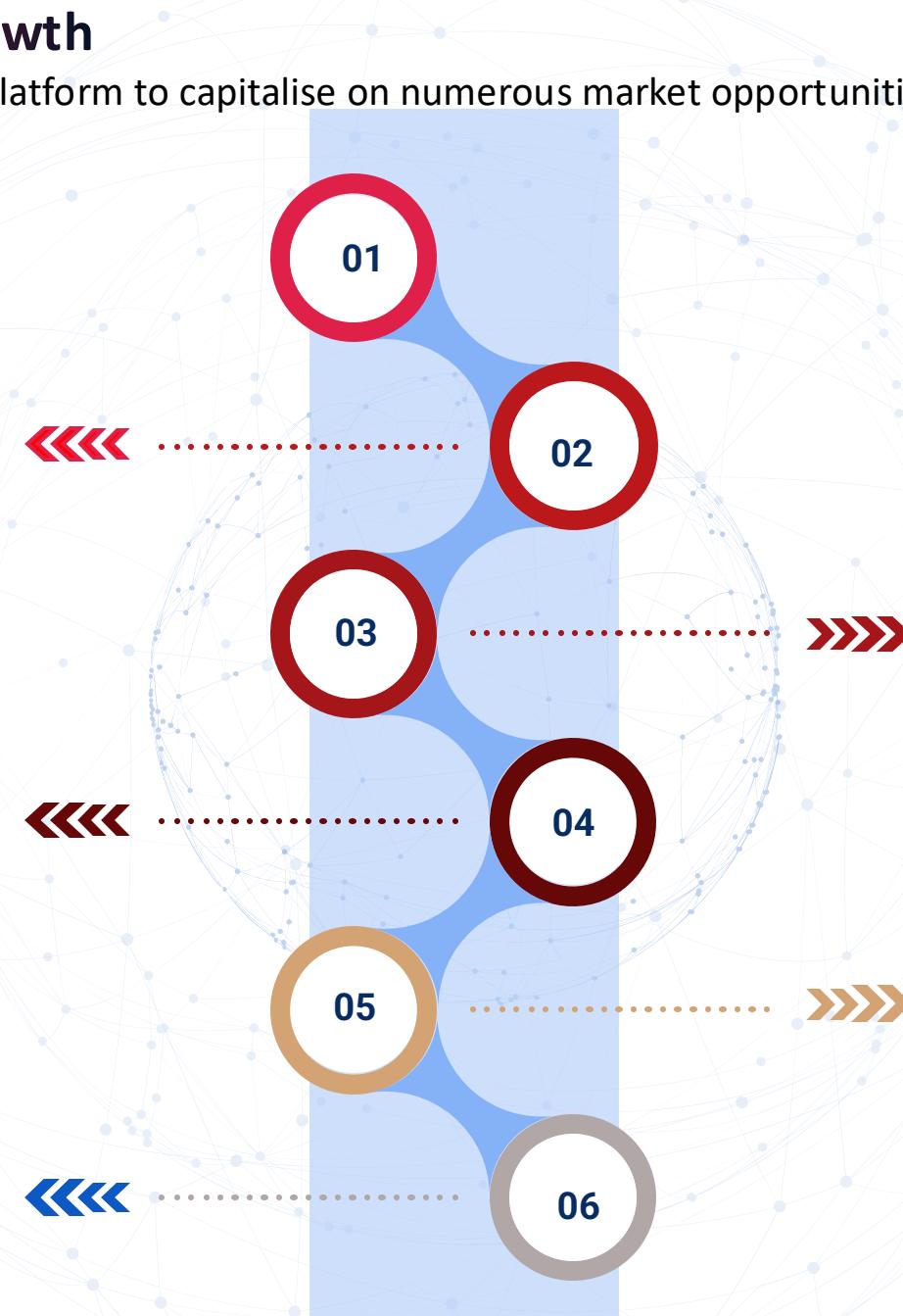
- Increase wallet share from existing clients.
- Provide nationwide coverage.

Expansion of Solution Offering

- Launch new solutions by leveraging premium association with key tech partners.
- Global technology service delivery from India.

Inorganic opportunities

- Actively monitoring potential target opportunities to consolidate market position and enhance service capabilities.



New Customer Acquisition

- Add new logos from existing customer segments of BFSI, PSU and Global enterprises.
- Target expansion into new verticals.

Geographic Expansion

- Synergistic expansion into new regions both in domestic and global markets.
- Opportunity to further expand in geographies like APAC and Europe.
- Indian back-office for global expansion.

Strategic Priorities I: Data Centre and AI Focus

Dynacons is scaling an integrated platform to build AI-ready infrastructure, run smart operations, and secure enterprises end-to-end across BFSI, PSU and global enterprises.

01

Data Centre & Cloud Infrastructure

- Modernize and expand data centres using next-gen architectures (e.g., HCI / software-defined / virtualization) and hybrid cloud deployments.
- Deliver **business continuity, DR, backup and secure workload placement** with scalable designs for mission-critical environments.
- Provide **managed operations** for improved efficiency, uptime, and long-term customer stickiness.

02

AI Solutions + AI-Ready Infrastructure

- Investing in **AI infrastructure and AI-driven solutions**, enabling customers to adopt **automation, predictive analytics and intelligent operations** at scale.
- Building **AI-optimized platforms** (cloud + infrastructure) to support AI workloads with faster deployment and operational efficiency.
- Applying AI to operations: **resource orchestration, predictive analytics, automated capacity planning** to reduce downtime and improve performance.

03

Cybersecurity

- A structured cybersecurity portfolio across **Risk & Compliance, Threat Management, and Protection/Integration**.
- Managed Security Services + Next-Gen SOC:** 24x7 monitoring, threat detection, threat hunting, incident response readiness
- Expanding **AI-driven cybersecurity** capabilities through strategic partnership-led solutions (GRC, automated red teaming, AI threat intelligence).

Strategic Priorities II: Organic Growth Through Cross-Sell & Upsell

Dynacons is well positioned to benefit from its ever-growing customer base

01

Cross-selling opportunity between solutions and services



Data Centre and Cloud Infrastructure / Networking and Security

Digital Workplace Solution / Managed Services

- Dynacons offers a full suite of integrated products and services
- There is a clear path to begin cross-selling managed services into the large BFSI, enterprise and PSU procurement customer base, and vice versa
- Presents an extremely attractive opportunity for the business going forward

02

Cross-selling opportunity between solutions and services



Integrated offerings provides significant value addition to clients.



Remote access and superior service delivery.



Efficient and cost-effective solutions compared to larger competitors .

03

Dynacons has successfully leveraged upselling opportunities in the past

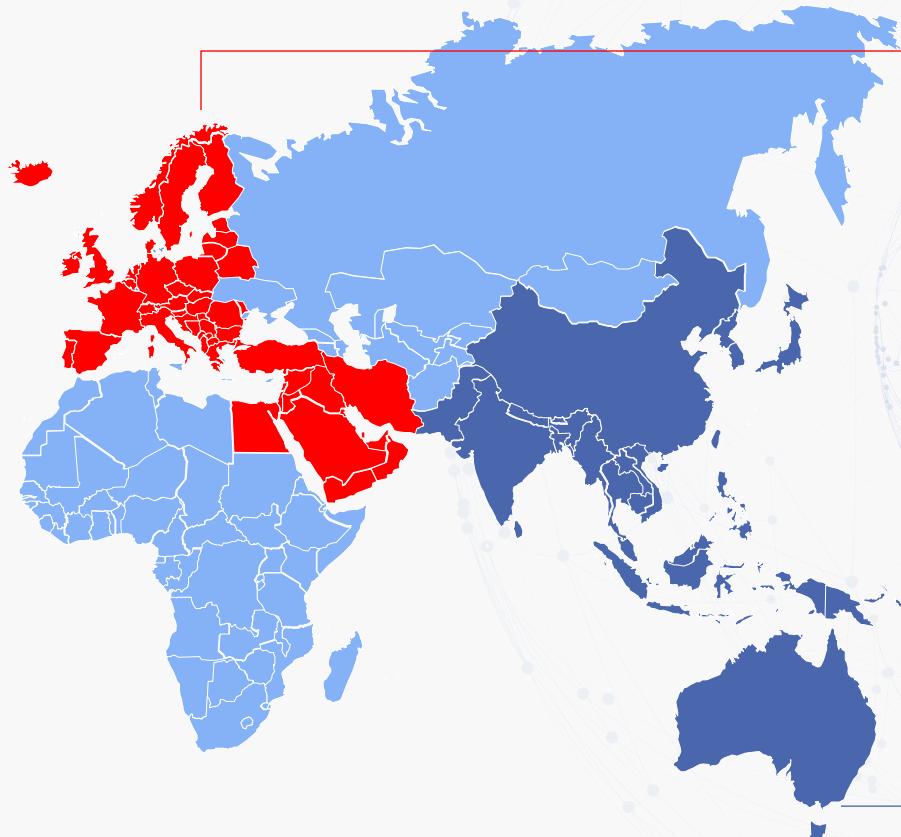
Customer	Opportunity
Leading PSU Banks	Multiple Deployment of Private cloud through deeper engagement
Leading PSU Banks	Higher coverage for SDWAN solutions to include new and remote branches

Strategic Priorities III: Geographic Expansion- Next Phase of Growth

Dynacons' expansion into geographies like APAC and Europe will drive the next phase of growth

01

Potential market for Dynacons



02

Geographic expansion plans for Dynacons

Phased expansion plan covering major strategic locations

Phase 1: High priority expansion region

With a large number of growing businesses and promising startups – APAC particularly. Southeast Asia is likely to be a high growth market for Dynacons.

Dynacons can look to penetrate countries such as: Thailand, Hong Kong, Japan, South Korea, Philippines, Indonesia, Vietnam, Australia through established and new partnerships.

Dynacons global enterprise customer base continues to expand their global headcount into new regions. This trend represents a massive market opportunity for Dynacons to cover their global offices as well.

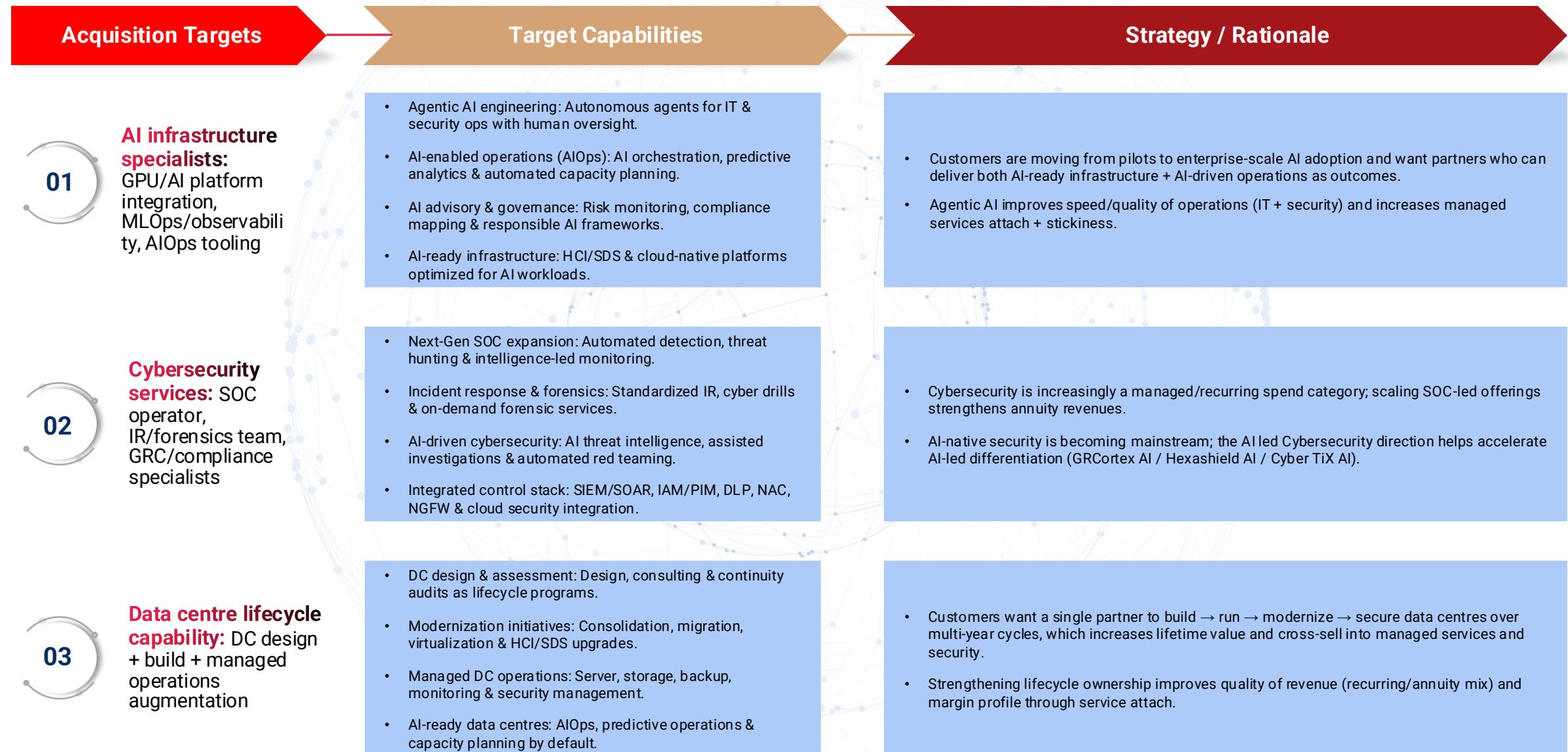
Phase 2: Longer term expansion region

Europe and Middle East are other key locations that Dynacons can explore for global expansion

This presents a potential opportunity to cover the global business of Dynacons' enterprise customers in these geographies

Strategic Priorities IV: Inorganic Growth Opportunities

Perfectly positioned to be the leading acquirer of IT services and procurement assets with a strong future vision



End-to-End IT Lifecycle Management Capabilities



Highly Sticky and Diversified Customer Base

Re-occurring business model of Dynacons ensures consistent top-line contribution from key customers

01

Blue-Chip Clients across Industry Vertical

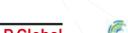
BFSI



PSUs



Global and Enterprise

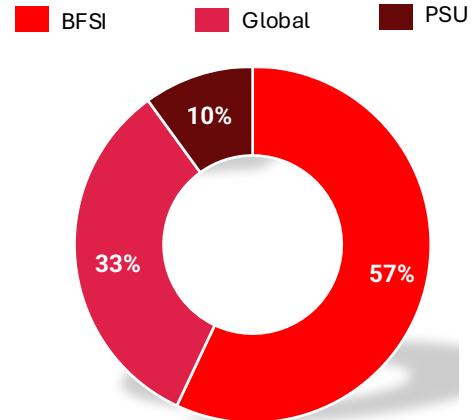


02

Diversified Client Contributions / FYE March'25

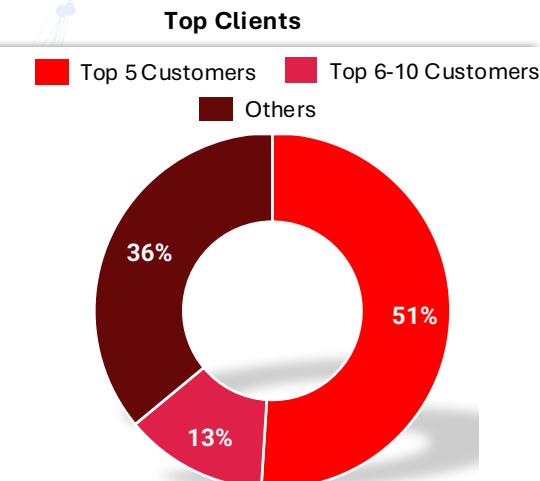
By Industry

High customer stickiness across sectors with repeat & re-occurring business



Top Clients

Top 10 clients contribute ~60% of revenue each year from FY21-25



Deep Partnerships with Global Technology Leaders

Premium relationships with market-leading vendors to deliver best results for clients

01

Key Technology Partnerships

Data Centre and Cloud Infrastructure



Network and Security



Digital Workplace Solutions



02

Top Partnership Highlights

Partner	Status
Apple	Apple Enterprise Partner
aruba	Aruba Gold Partner
cisco	Cisco Premium Partner
DELL	Dell Titanium Partner
hp HEWLETT® PACKARD	HP Gold Partner
Hewlett Packard Enterprise	HP Enterprise Platinum Partner
lenovo	Lenovo Platinum Partner
Microsoft	Microsoft Gold Partner
Microsoft Surface	Microsoft Surface Silver Partner
ORACLE	Oracle Gold Partner
vmware	VM Ware Professional Partner

New Customer Acquisition Strategy

Several significant investments made in the sales team, marketing channels and brand building will position Dynacons to win new customers in existing and fast-growing new verticals

01

Strategy to win new customers

Sales Team Expansion

- Addition of new team members across key verticals
- New hires focusing on specific offerings

Intensive Prospecting

- Identify upcoming players having significant potential
- Adoption of land & expand strategy

Reputation & Brand Building

- Invest heavily to build a stellar reputation in IT procurement and services

Relationship & Referrals

- Leverage key relationships to win new contracts
- Build extensive network of OEM and client relationships

Omni-Channel Marketing Strategies

- New inbound contracts through omni-channel marketing
- Expert marketing

02

Sector focus

Focus on additional new verticals showing significant potential

Technology

Healthcare

Fintech

Education / Ed-tech

Smart Cities

03

Strong order momentum

New Order Pipeline

Segment	Opportunity (₹ cr)
DC & Cloud	1,132
Networking	1,295
Workplace Solutions	164
Managed Services	492
Total	3,083

Note : The Company has historically maintained a win rate of approximately 30% on its order pipeline, supporting strong conversion visibility.

Large BFSI & PSU Digital Transformation Opportunity

The trend towards digital transformation within the BFSI and public sector undertakings represents a massive tailwind to the Dynacons growth story

Large Indian
IT solutions
and services
market....

US\$113Bn

Indian Market



~US\$11Bn

PSU Market

~US\$45Bn

BFSI Market

...with BFSI and PSU organisations facing multiple traditional systems constraints

01

Presence of outdated 'legacy' IT systems that are an **inhibitor** to both **operational efficiency** and **customer service delivery**

02

Lack of expertise and resources in-house to deploy and maintain sophisticated IT systems

03

Need for technology partners in their digital journey

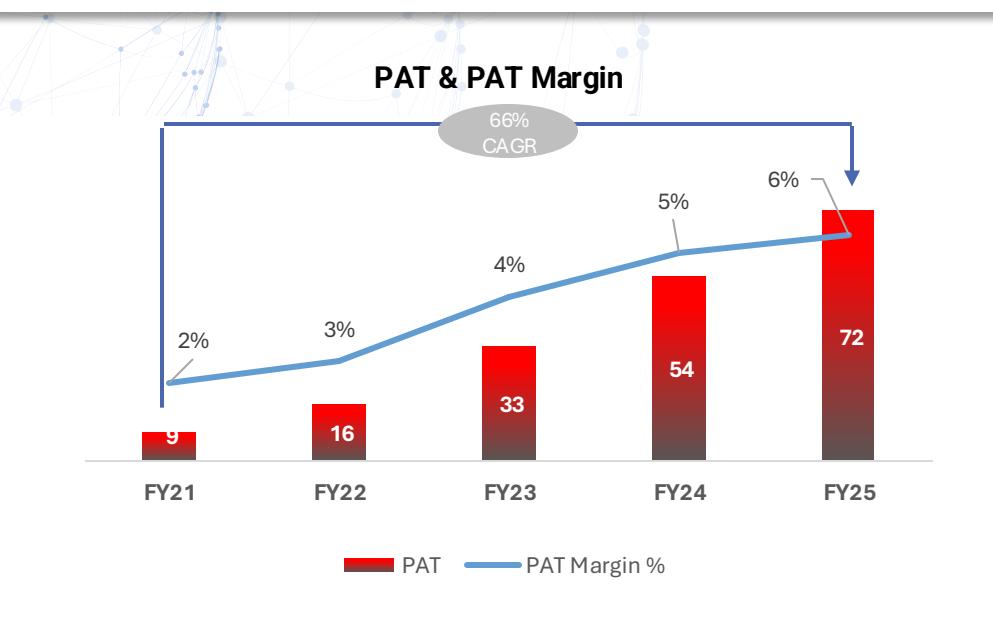
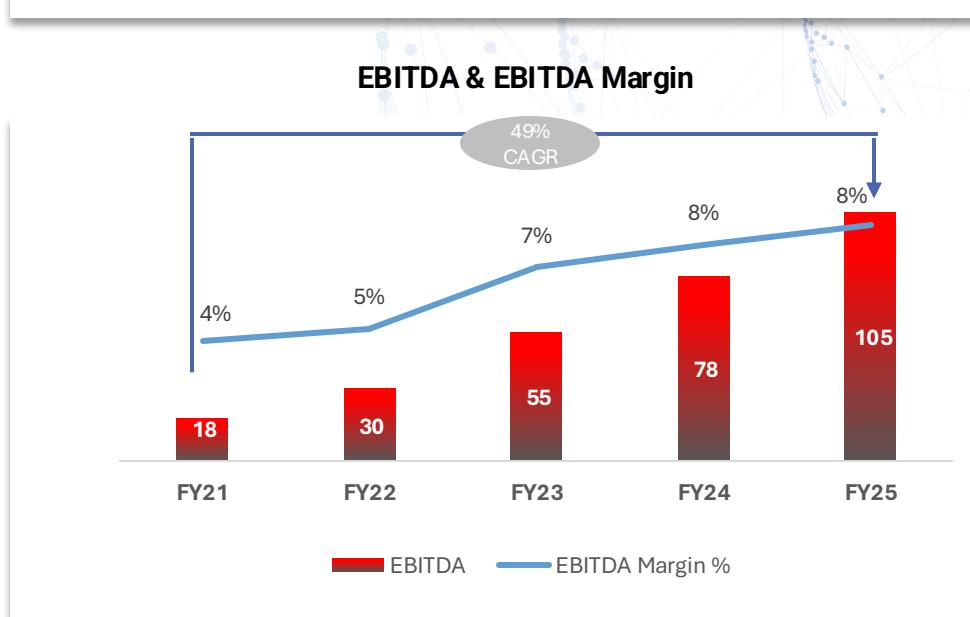
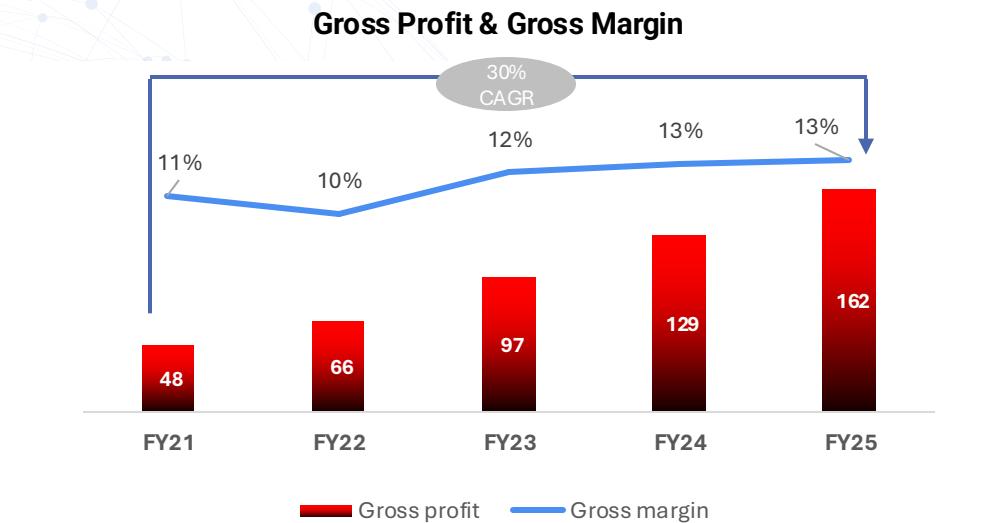
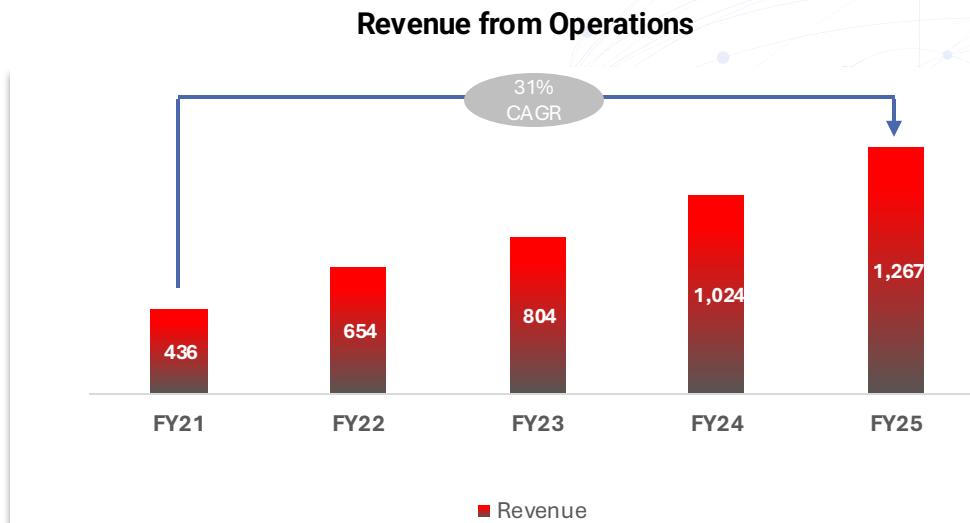
Dynacons is
well positioned
to exploit this
opportunity

● **Direct presence and coverage at more than 1300 locations** in India ensures **access to remote branches** of PSU companies and banks.

● **Strong and growing relationship** with legacy clients shows Dynacons' **experience in cross selling its services**.

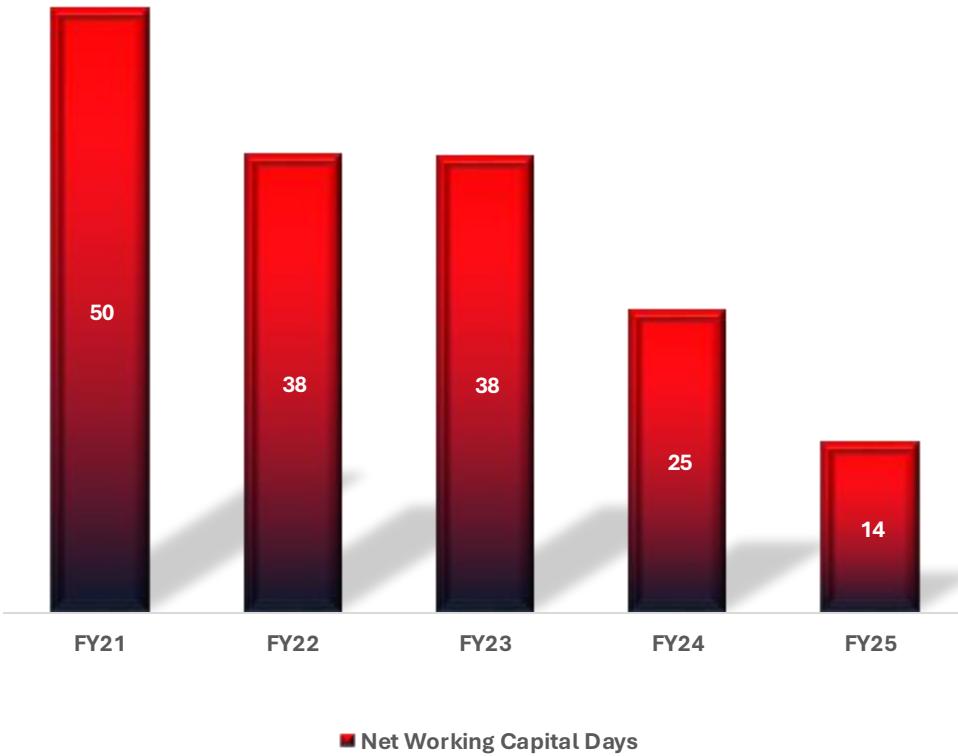
● Successful execution of **projects like e-passport** demonstrates its **ability to handle complex** digital transformation projects.

Robust Financial Performance

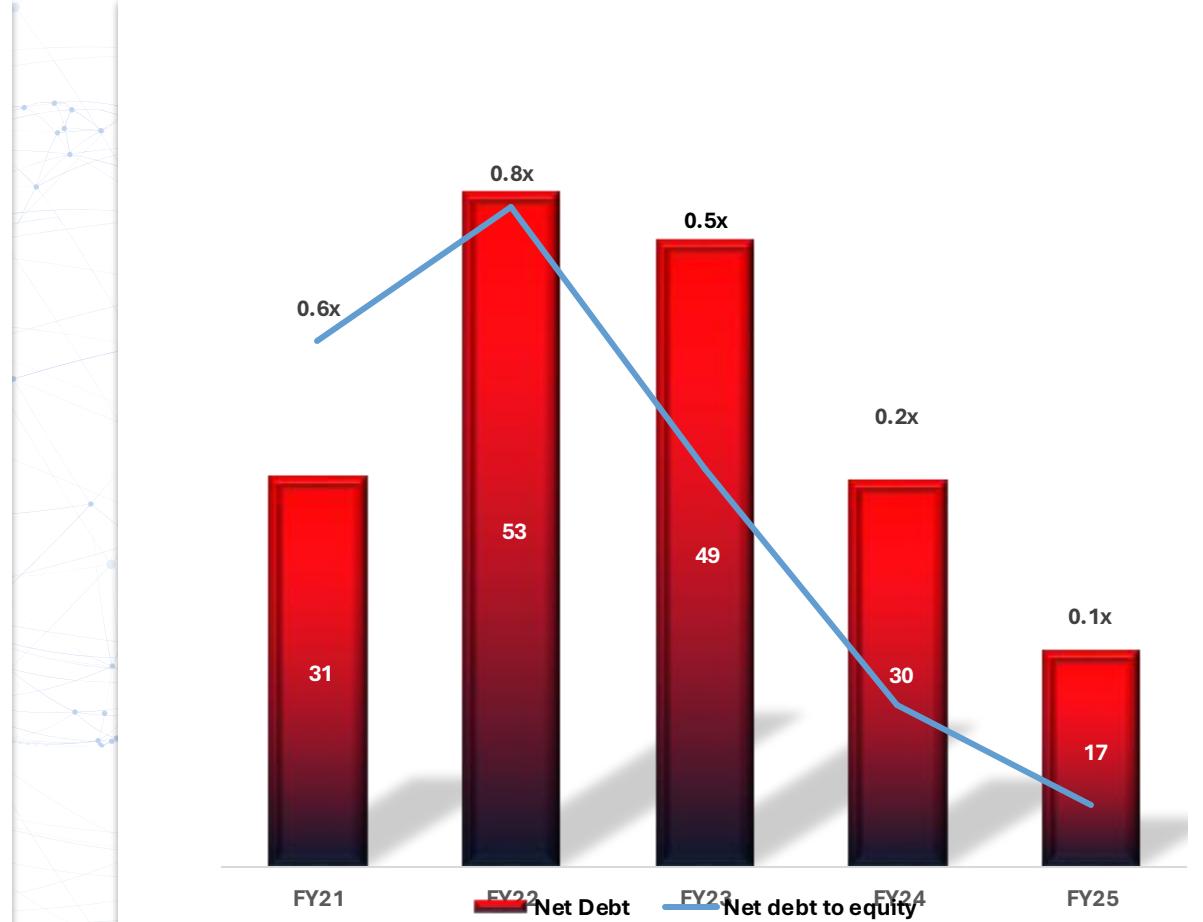


Healthy Balance Sheet & Working Capital Discipline

Net Working Capital Days



Net debt & Debt to Equity





III. Quarter Deck

Message from the Board



Mr. Shirish Anjaria
Chairman & Managing Director



Mr. Parag J Dalal
Executive Director



Mr. Dharmesh S. Anjaria
Executive Director and CFO

“

Q3 FY26 reflected steady progress, with revenue growing 10% YoY and EBITDA margin improving to 11.9%, supported by operating leverage, disciplined execution, and an improving solutions mix. The strong profitability trajectory underscores our continued focus on margin enhancement alongside scalable growth.

As of 31 December 2025, the Company's order book stood at ₹2,389 crore, providing strong near-term revenue visibility. Additionally, ₹3,082.85 crore of current opportunities remain under active pursuit; with a historical win rate of ~30%, this pipeline provides meaningful growth headroom over the coming quarters.

Demand momentum remains strong across data centre infrastructure, cloud, cybersecurity, managed services, and AI-ready infrastructure solutions. Increasing adoption of AI workloads, automation, and data-driven operations is driving investments in modern data centres and intelligent IT environments, positioning Dynacons to play a critical role in enabling enterprise digital transformation.

With strong execution capabilities, deep OEM partnerships, and a nationwide delivery footprint, Dynacons remains well positioned to sustain growth momentum while continuing to enhance profitability.

“

Earnings at a Glance : Q3 & 9M FY26

	Total Income	EBITDA	PBT	PAT
Q3 FY26	₹342 Cr ↑ 9.5% YoY	₹41 Cr ↑ 49.2% YoY	₹31 Cr ↑ 27.3% YoY	₹23 Cr ↑ 27.3% YoY
	Total Income	EBITDA	PBT	PAT
9M FY26	₹1,025 Cr ↑ 8.7% YoY	₹110 Cr ↑ 44.6% YoY	₹88 Cr ↑ 22.3% YoY	₹66 Cr ↑ 21.3% YoY



Steady growth with margin expansion: Q3 FY26 total income grew 10% YoY, while EBITDA margin improved to 11.9%, driven by operating leverage and an improving solutions mix.



Strong order book ensuring visibility: Order book stood at ₹2,389.32 crore as of Dec 31, 2025, providing strong near-to-medium term growth visibility.



AI-led demand driving future growth: Rising adoption of AI-ready infrastructure, automation, and intelligent data centre solutions is accelerating enterprise IT investments, strengthening Dynacons' growth outlook.

Strategic Wins & Large Orders

01

Secured high-value projects across BFSI and government sectors, including EAP platform deployment for **RBI** (~₹249 Cr) and digital workplace solutions for **LIC** (~₹138 Cr).

02

Won key mandates from **J&K Bank** (~₹75 Cr), **State Bank of India SD-WAN** (~₹63 Cr), and **Bank of Baroda CTS scanners** (~₹19 Cr).

03

Received additional orders (~₹51 Cr) for **Advanced Core Banking solutions** for state & district co-operative banks.

04

Delivered a **successful rollout** of Core Banking as a Service (CBaaS), enabling **38 banks to go live** under NABARD's initiative for the State Cooperative Banking ecosystem.

Strengthening Enterprise & Digital Infrastructure Capabilities

01

Executing **Software-Defined Wide Area Network (SD-WAN)** and advanced digital infrastructure projects for leading financial institutions.

02

Expanding **Device-as-a-Service (DaaS)** and **Digital Workplace offerings**, strengthening annuity-based revenue streams.

Industry Recognition & Strategic Partnerships

01

Awarded **Lenovo 360 TruScale DaaS Growth Partner of the Year – Asia Pacific**.

02

Recognized as **HPE Solution Provider of the Year 2025** and **HPE Partner of the Year**.

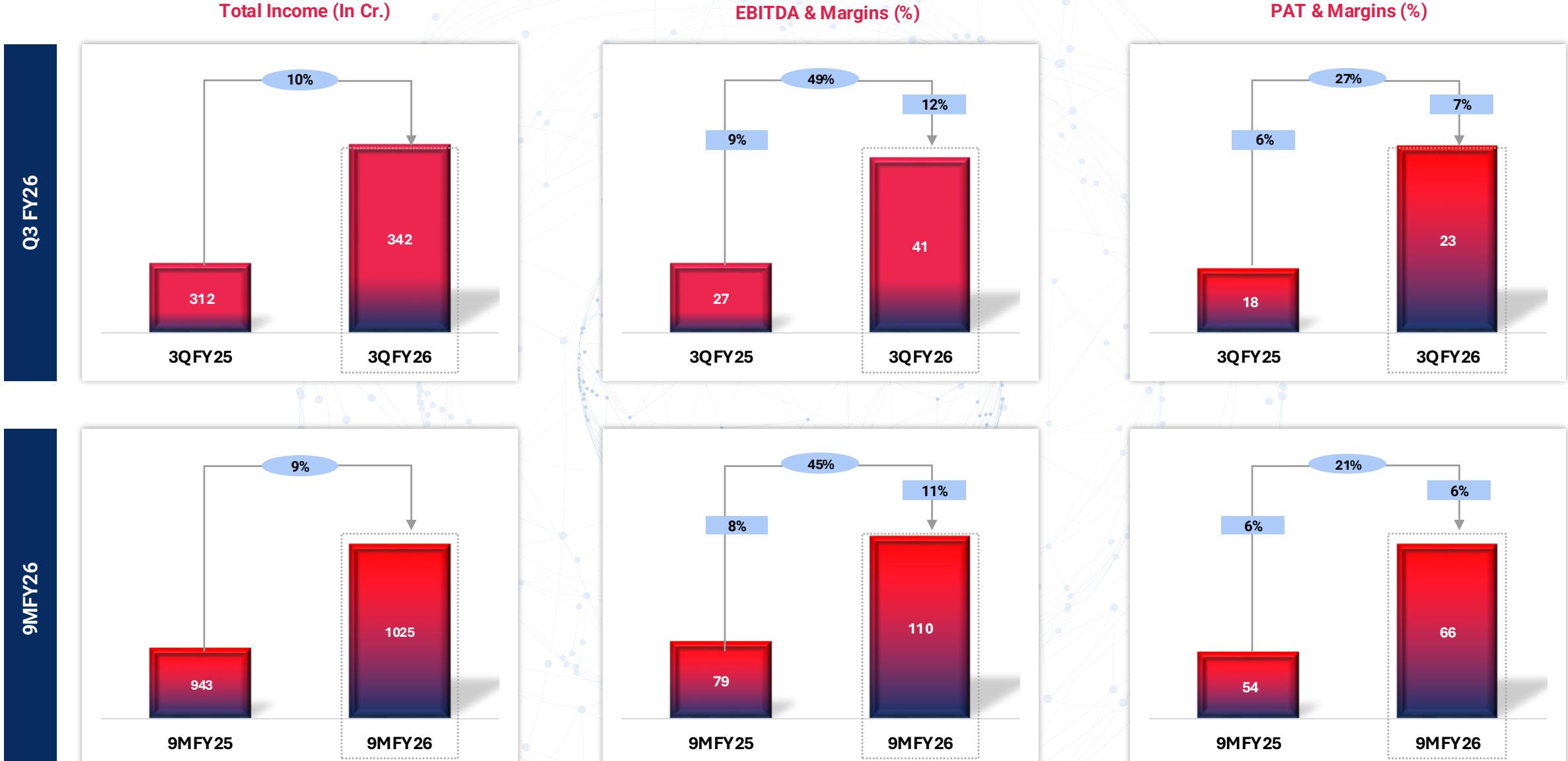
03

Honored as **Systems Integration Partner of the Year** by Versa Networks.

04

Featured among **India's Leading ESG Entities 2025** by Dun & Bradstreet.

Key Financial Highlights – Q3 & 9M FY26



Q3 and 9MFY26 Financial Performance

Particulars (Rs. Cr)	Q3FY26	Q3FY25	YoY	9MFY26	9MFY25	YoY
Revenue from Operations	341	311	10%	1,022	938	9%
Total Expenditure	300	284	6%	912	863	6%
EBITDA	41	27	49%	110	76	45%
<i>EBITDA Margin %</i>	11.9%	9.3%	28%	10.7%	8.1%	33%
Depreciation & Amortization	4	0	920%	8	1	638%
Profit Before Interest & Tax	37	27	36%	101	75	36%
Finance Cost	6	3	90%	16	7	124%
Other Income	1	1	10%	4	5	-28%
Profit Before Tax	31	25	27%	88	72	22%
Tax	8	6	27%	23	18	25%
Net Profit	23	18	27%	66	54	21%
<i>PAT Margin %</i>	6.9%	5.9%	16%	6.4%	5.7%	11%
Earnings per share (Rs.)	18.46	14.43	28%	51.73	42.63	21%

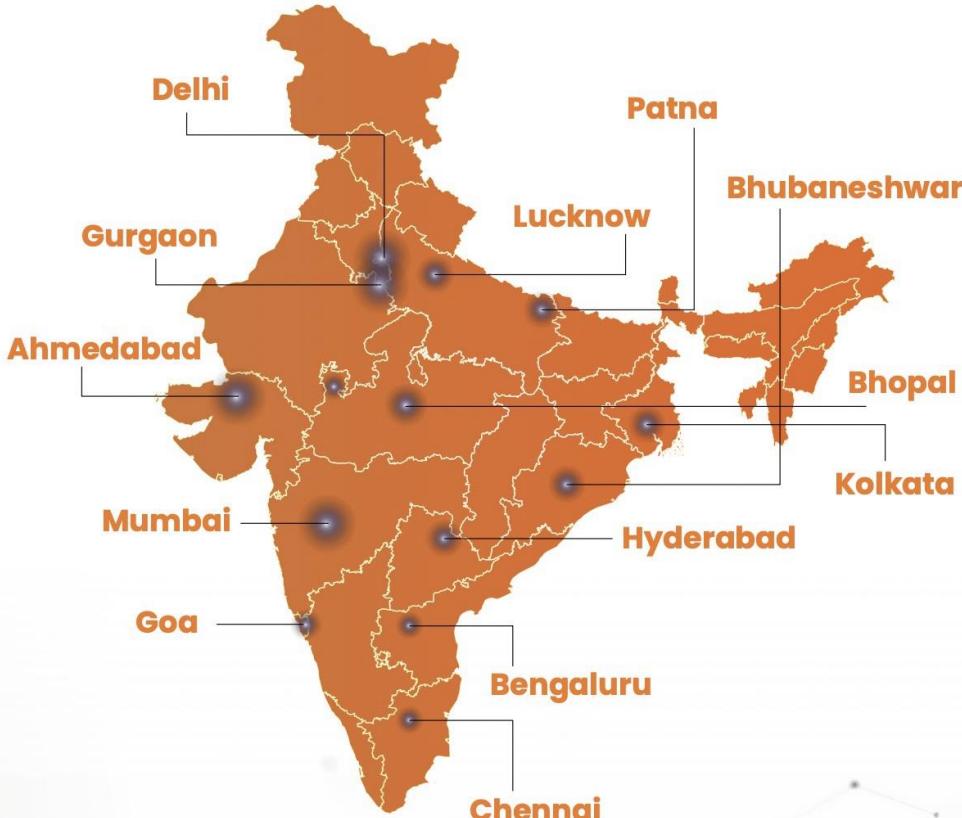


IV. Annexure

Pan-India Presence Backed by Strong Talent Pool

Skilled employee pool with deep domain expertise backed by a highly experienced management team

**PAN India
Coverage
with Direct
Presence at
Multiple
Locations**



1000+

Full Time Employees

900+

Technical and
Engineering Team

40+

Years of
Management Experience

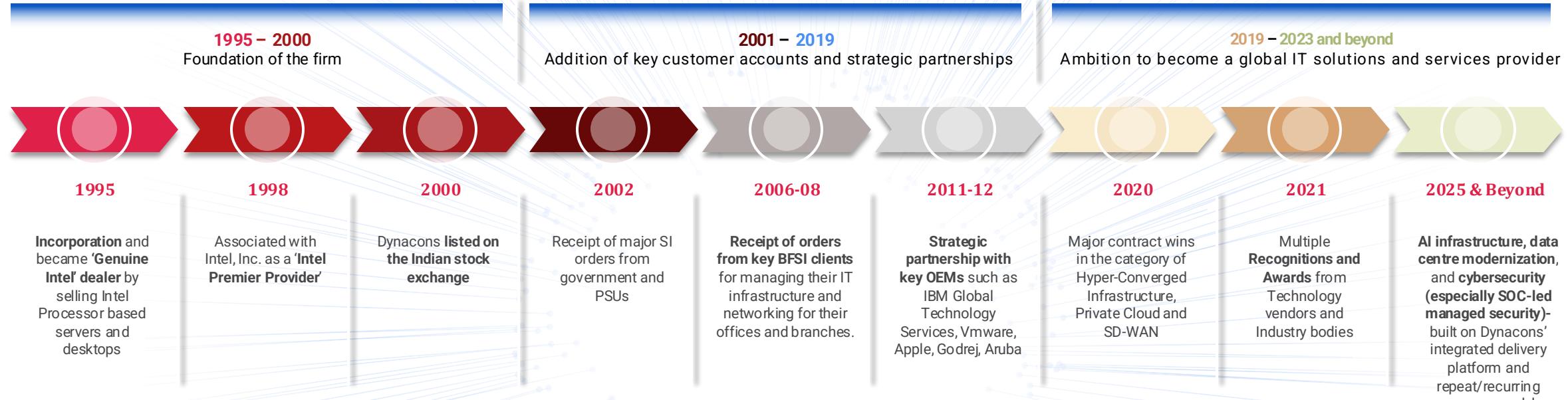


Dynacons efficiently caters to remote branches of its BFSI and PSU customers through its vast network of regional offices and warehouses

Highly experienced management team ensures long term business continuity with legacy customers

Dynacons' Growth Journey & Milestones

Company has built strong foundation to become a complete system integrator and IT service provider for its clients



Recent Industry Awards and Recognitions



HPE Solution Provider of the Year 2025.



System Integration Partner of the Year 2025



Best Lenovo DaaS Partner of the Year 2025



Best Regional SI for Government Business award 2025



Financial Times High-Growth Companies Asia-Pacific 2025



Platinum Partner of the year Award 2025

Experienced Leadership & Board



Mr. Shirish Anjaria
Chairman & Managing Director

Business leader with **50+ years** of experience across industries, with strong expertise in business management, corporate affairs, stakeholder relations, and CSR. Under his leadership, Dynacons forged strategic alliances with global IT majors such as IBM, Intel, HP, Microsoft, Lenovo, Sony, and Cisco, and he also founded the Millennium PC initiative, recognized by Intel (USA).



Mr. Parag J Dalal
Executive Director

Technology and business professional with **35+ years** of experience in IT, software services, and business strategy. He drives Dynacons' PAN-India growth across key sectors including BFSI, Government, Education, and Shipping, while leading initiatives in cloud, business continuity, and ICT-led transformation to improve operational efficiency..



Mr. Dharmesh S. Anjaria
Executive Director and CFO

Brings **28+ years** of experience and leads the company's Managed Services business, providing strategic direction on technology, initiatives aligned with organizational goals. He also oversees finance, taxation, and corporate affairs, and plays a critical role in global customer management and alliance partnerships, ensuring scalable delivery with cost and risk control.



Mr. Vijay Doshi
Independent Director

IT professional with **28+ years of experience** in enterprise knowledge management consulting, training, and engineering design solutions. He has extensive exposure in AutoCAD/engineering consulting, 2D/3D CAD modelling, and large enterprise implementations. He holds a B.E. (Mechanical), is a Member of the Institute of Engineers (MIE), and has completed an Executive Development Program in Finance Management (Jamnalal Bajaj Institute, Mumbai).



Mr. Ashok Bhumaiah Rajagiri
Independent Director

Seasoned Chartered Accountant with **33+ years** of experience across statutory audits, forensic accounting, taxation, ERP implementation, and fraud detection. He has advised nationalized banks, PSUs, insurance companies, and multiple industries, contributing deep strength in corporate governance, risk management, and financial advisory.



Ms. Falguni Shah
Independent Director

Chartered Accountant with strong expertise in accounting, auditing, corporate advisory, and tax planning. She has hands-on experience in conducting statutory audits of nationalized bank branches and listed companies, bringing strong capability in regulatory compliance, governance, and financial reporting.



Ms. Pooja Patwa
Company Secretary & Compliance Officer

Member of the Institute of Company Secretaries of India. She is also a law graduate and holds a Bachelor's degree in Commerce. She has experience in Corporate Secretarial functions and meeting compliance requirements of the companies.

Historical Income Statement

Particulars (INR in Cr)	FY 2022	FY2023	FY2024	FY2025
Revenue from Operations	654	804	1,024	1,267
Gross Profit	66	97	129	162
EBITDA	30	55	78	105
<i>EBITDA Margin %</i>	4.7%	6.8%	7.6%	8.3%
Depreciation and amortisation	1	1	2	2
Earnings Before Interest & Tax	29	53	76	104
Finance Cost	9	11	9	13
Other income	2	2	4	7
PBT	22	45	72	97
Tax	6	11	18	25
Net Profit	16	33	54	72
Earnings Per Share (EPS) In Rs.	15.36	27.78	42.41	57.01

Historical Balance Sheet

Particulars (INR in Cr)	FY 2022	FY2023	FY2024	FY2025	1HFY2026
Shareholder's Equity					
Share Capital	11	13	13	13	13
Other Equity	57	92	145	218	260
Non-Controlling Interest	-	-	0	0.1	0.2
Total Equity	68	105	158	231	273
Non-Current Liabilities					
Long term Borrowings	12	16	9	3	2
Lease Liabilities	2	3	2	64	84
Long Term Provisions	2	3	3	4	5
Other Long Term Liabilities	0.1	0.1	0.2	0.2	0.2
Total Non-Current Liabilities	16	21	15	71	91
Current Liabilities					
Short Term Borrowings	50	49	24	49	57
Lease Liabilities	1	1	1	23	31
Trade Payables	161	219	382	396	411
Other Current Liabilities	4	7	8	7	19
Total Current Liabilities	215	277	415	475	518
Total Equity and Liabilities	299	403	587	777	882

Particulars (INR in Cr)	FY 2022	FY2023	FY2024	FY2025	1HFY2026
Non-Current Assets					
Property, Plant and Equipment	4	4	3	8	20
Intangible Assets	-	-	-	-	26
Right-of-use assets	2	3	2	2	39
Capital work-in-progress	-	-	0.3	24	3
Investments	1	1	1	1	1
Other Financial Assets	1	2	3	60	46
Deferred Tax Assets (Net)	0.4	0.4	1	1	3
Other Non Current assets	-	-	-	38	38
Total Non Current Assets	8	9	10	133	177
Current Assets					
Inventories	71	37	73	58	22
Trade receivables	176	301	402	437	558
Cash and cash equivalents	9	16	3	35	10
Other balances with banks	27	30	85	70	75
Short-term loans and advances	0.1	0	1	4	8
Other financial assets	8	6	7	27	29
Other current assets	0.3	3	7	14	3
Total Current Assets	291	393	578	644	705
Total Assets	299	403	587	777	882

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Thank
You

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